

# CREDIT DEPENDS ON MORALS; NOT ON BANK BOOK

Prominent People Denied While  
Their Maids Get Accounts,  
Expert Explains.

Charwomen can get credit in Washington stores when Cabinet officers and others high in official and social life are denied charge accounts. It's all a matter of morals, according to Stephen H. Talkes, secretary of the Associated Retail Credit Men of Washington and director of the Mercantile Credit Association.

"A very prominent Washington man came into my office the other day," said Talkes, "to complain about his inability to obtain credit at a local store."

"It's mighty strange," he told me, "that my colored maid can get credit at the same store, and I can't."

Talkes explained to his visitor the intricate and extensive credit-checking system maintained by the credit association, and informed him that it was through this system the credits of Washingtonians were determined.

"We found out that this particular man," said Talkes, "had failed to pay his bills in certain instances. He can go to any of the hundreds of stores reached by our organization and, since this office sends out references, he will not be able to obtain credit until he pays his bills here. Even then he will be considered a doubtful credit risk for large amounts of merchandise."

Bank Building, Seventh and E streets northwest. Men and women in all stations of life are represented in the reports. All day long a force of trained workers supply the 250 local business houses served by the organization with reports on persons asking to open charge accounts.



## Special Eye Glasses

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**\$2.00**

A Schwartz examination made without charge or obligation answers in full all your questions of sight. If glasses are advised and ordered, the results are guaranteed to satisfy you.

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In ALL kinds of weather  
**ROUGH or FAIR**

Use the MANHATTAN'S

## "Rough-Dry" Service

—which thoroughly cleanses your entire family wash, irons all of your flat pieces, starches wearing apparel ready for you to iron at your leisure, and dries hosiery underwear, etc., in such a way as to render them available for immediate wearing.

Only 12c Per Pound

The Manhattan "Double Checking System" insures the highest efficiency in preventing loss of articles—practically eliminating possibility of loss.

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### Manhattan Seven Departments Fill Every Family Laundry Need

#### Dept. A—Finished Family Laundry Service

Every article ironed and ready to wear.

#### Dept. B—Semi-finished Family Laundry Service

All the Table and Bed Linen ironed ready for use. Wearing Apparel ready for the iron.

#### Dept. C—Damp Wash Family Laundry Service

Entire family laundry washed. Moisture extracted ready for the line.

#### Dept. D—Washed and Ironed Flat-Work Service

#### Dept. E—Starched Work—Shirt and Collar Service

A Superior Service for Particular Men

#### Dept. F—Blanket, Curtain and Rug Service

#### Dept. G—Dry Cleaning and Dyeing Service

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Don't Let Central Say "Line's Busy." If You Can't Get  
Main 3953—Ask for Main 3954 or 3955

We have the American equipment for handling your lace curtains, as described in this week's Saturday Evening Post, page 71.

# THE S. KANN SONS COMPANY

Store Hours, Daily, 9:15 A. M. to 6:00 P. M.

"THE BUSY CORNER"

Penna. Ave., 8th and D Streets

## How About Your Easter Suit?



—Do not put off the purchase of this most important part of the Spring and Easter outfitting any longer if you can help it. We are ready to give you our best service right now. It is a great satisfaction to know that this important matter is settled and off your mind, so why not decide tomorrow? Here are some of the new and favored styles:

—TRICOTINES AND TWILLS are two of the popular fabrics. The tailoring is excellent, and the styles include suits of practically every type of figure from the trim, youthful, box-like models with the new mandarin sleeves to the strictly tailored models. The latter are bound on every edge with narrow military braid; others have banding of self material. There are many semi-fitting models without belts. Regular and extra sizes. Colors are black and navy.

At **\$35.00, \$39.75,**  
**\$45.00, \$49.75**  
and **\$59.75**

Kann's—Second Floor.

## An Easter Hat Distinctly Individual

Is the Desire of the Majority of Women. To Achieve  
This Happy Result Why Not Select One of Our

## UNTRIMMED HAT SHAPES

—Choose the proper trimmings in our Millinery Store and have us trim the hat for you free of charge.

Price,  
**\$5.00**



—There are Milan hems, liseres, China piping, Italian Milan, Hair Hats, Hair and Straw Combinations.

—The colors are canna, mais, bois, navy, red, pheasant, sand, brown, black, etc.

—The trimmings are flowers, ostrich feathers, pins, single flowers, ribbons, flower wreaths, etc. Priced from— **50c to \$5.00**

Kann's—Second Floor.

## 19c DINNERWARE SALE

—One solid carload of plain white Syracuse china at the lowest price that this china has been sold for in many years. We have cleaned the pottery bin of this maker of every piece of plain white seconds. Of some pieces the quantity is large, of others the supply is limited. Therefore, for the best choice come early.

—Syracuse china has long been known for its hard body that will stand hard use and will not turn black or craze when chipped. Hotel keepers, boarding-house keepers and housekeepers should not miss this wonderful opportunity of years to complete their stocks.

—Tea Cups, 3 for...19c  
—Tea Cup Saucers, 3 for...19c  
—Coffee Cups, 3 for...19c  
—Coffee Cup Saucers, 3 for...19c  
—Bread and Butter Plates, 6 for...19c  
—Pie Plates, 5 for...19c  
—Tea Plates, 4 for...19c  
—Breakfast Plates, 3 for...19c  
—Dinner Plates, 2 for...19c  
—Soup Plates, 3 for...19c  
—Tea Bowls, 4 for...19c  
—Fruit Saucers, 6 for...19c  
—Casserole Dish Bottoms, each...19c  
—Casserole Dish Tops, each...19c

—Vegetable Dish Bottoms, each...19c  
—Vegetable Dish Covers, each...19c  
—Bouillon Cups, 2 handles, 6 for...19c  
—Celery Dishes, each...19c  
—Oatmeal, 4 for...19c  
—Chop Plates, large size, each...19c  
—After Dinner Cups and Saucers, 5 for...19c  
—Oval Vegetable Dishes, each...19c  
—Cake Plates, each...19c  
—Sugar Bowls, each...19c

—Tea Pots, each...19c  
—Mayonnaise Dishes, each...19c  
—Gravy Boats, each...19c  
—Cream Pitchers, each...19c  
—Meat Platters, 11 1/4-inch, each...19c  
—Meat Platters, 13 1/4-inch, each...19c  
—Meat Platters, 15 1/4-inch, each...19c  
—Meat Platters, 17 1/4-inch, each...19c  
—Meat Platters, 19 1/4-inch, each...19c

## Handmade Blouses

For Wear With the Sport Suits

—Lovely, daintily made blouses of French batiste and French voile. Trimmed with hemstitching and drawnwork. Some are finished with filet lace edges, embroidered dots, and the higher priced models are trimmed with wide filet laces—some in the popular rose pattern—and some have insets of filet lace medallions.

—Square and V neck models, some with Tuxedo collars. Majority have turn-back cuffs.

—At the following prices:

—\$3.98 to \$4.98 values, at... **\$2.65**

—\$6.98 to \$7.98 values, at... **\$5.45**

—\$8.98 to \$9.98 values, at... **\$4.45**

—\$7.98 to \$8.98 values, at... **\$6.65**

Kann's—Second Floor.



## New Frocks Which Fashion Has Approved for Spring

—Unusually attractive and so varied one may find styles that are suitable for street, afternoon and evening wear.

At the  
Price.... **\$25.00**

—There are all of the materials which fashion has made popular this season—Fine Krepe Knit, Canton Crepes, Crepe de Chines, Poirer Twills and Crepe combinations.



—The shades are jade, Henna, periwinkle, French blue, brown, tan, navy and black. All sizes to select from.

—The frocks designed for afternoon wear are handsomely beaded and made with side panels which hang below the skirt. Many of them have the new flowing sleeves. The sport models are made of Krepe Knit and are in blouse effects, trimmed with buttons and finished with tailored pockets. The Poirer Twills and Crepe combinations are in the popular coat style, made with close fitting skirt blouse of heavy quality Crepe, embroidered in contrasting shades. The Crepe de Chines are in the slip-on styles. A great many have touches of handwork. The dark dresses are combined with bright colors.

Kann's—Second Floor.

## A Pair of Imported Kid Gloves

To Complete the Easter Costume

—Women's Strap-wrist Gauntlet Gloves, P. K. sewn, Paris point stitched backs. In tan, brown, light and medium gray, black, white, black with white and white with black.

Pair, **\$2.79**

—Women's 12-Button Length Glace Kid Gloves, overseas sewn, Paris point stitched backs. Full-cut arms. In tan, brown, black and white.

Pair, **\$3.59**

Kann's—Street Floor.

## Frilly Neckwear

One of the Season's New Features

—This style of neckwear has been designed to meet the demand for something to add a dainty feminine touch to the tailored and sport suits and the new sweaters. We are showing among the new styles the following:

—FRILLS of net, trimmed with lace, also of all lace, attached to roll Tuxedo collars, in cream and white, priced from—

**\$1.25 to \$5.00**

—NEW GUIMPES, with frilled fronts; made of nets and combination laces, in cream and white, priced from—

**\$1.75 to \$15.00**